

## **AMES TILE & STONE**

Founded in 1912, Ames Tile & Stone (Ames) has evolved over the past century to emerge as a leader in the tile and stone industry across western Canada, operating as both a wholesale distributor and retailer. With five locations spanning the Lower Mainland, Calgary, Edmonton, and Winnipeg, Ames remains a family-owned company and is recognized for its customer service and its commitment to its employees, business partners, and the communities in which it operates. The company has won numerous awards, including being one of Canada's 50 Best Managed Companies, and is guided by its principles of safety, quality, ethics, and integrity.

## **CHIEF FINANCIAL OFFICER**

The incoming CFO will be part of a new era at Ames. After four years of external leadership following the untimely passing of John Ames, the company's third generation CEO, the Board of Directors (Board) has recently installed Andrew Ames, John's son, to lead the company. A first-time CEO, Andrew's mandate is to consolidate and then position the company for greater growth and sustainable profitability in a fast-evolving market. Andrew is seeking a strategically-oriented CFO to be his key business partner.

The CFO will report to and be a trusted advisor of the CEO, accountable for the direction, coordination, and facilitation of the company's financial reporting, business planning and forecasting activities, and for providing ongoing financial analysis and budgeting support to the CEO, Board, and Branch Managers. The role will include supervising the preparation of monthly financial reports, preparing and presenting CFO reports to the Board, preparing accurate and timely financial analysis of the company's financial performance, preparing annual business plans, and vendor relationship management.

Possessing proven leadership and team development skills, the CFO will provide operational and program support to Ames by supervising the finance unit and by leading or assisting on all strategic and tactical matters as they relate to capital management, cost benefit analysis, forecasting, and mergers/acquisitions. As well, they will lead the search for, and implementation of, a new ERP system.

Holding a bachelor's degree and a designation in accounting, the successful candidate will ideally possess five or more years of related experience in a distribution or retail environment and have held increasingly progressive responsibility in the management of departments. Good operational knowledge of branch processes and product procurement processes is a must, as is operational knowledge of division computer software. Experience within a family-owned business is an asset.

To apply for this role or for further information, please email your resume and cover letter to [search@watsoninc.ca](mailto:search@watsoninc.ca).